

Message Text

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ACTION NEA-09

INFO OCT-01 ISO-00 FEA-01 AEC-05 AID-05 CEA-01 CIAE-00

CIEP-01 COME-00 DODE-00 EB-07 FPC-01 H-01 INR-07

INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 SAM-01 OES-03

SP-02 SS-15 STR-01 TRSE-00 FRB-03 PA-01 PRS-01 USIA-06

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R 130658Z FEB 75

FM AMEMBASSY DOHA

TO SECSTATE WASHDC 0185

C O N F I D E N T I A L DOHA 0186

E.O. 11652: GDS

TAGS: ENRG QA US

SUBJECT : GOVERNMENT OF QATAR'S ATTEMPT TO INTEREST US OIL
COMPANY IN CONCESSION

REF: DOHA 43 (1974)

1. DURING FEB 11 CONVERSATION, AMIR OF QATAR, SHAYKH KHALIFA BIN HAMAD AL THANI, REITERATED TO ME GOQ'S KEEN INTEREST IN ATTRACTING US OIL COMPANY TO TAKE OVER FORMER JAPANESE CONCESSION AREA.

2. ON FEB 12 I FOLLOWED UP ON SUBJECT WITH GOQ'S SENIOR OIL ADVISOR, DR. TAHIR HADIDI. HADIDI RECALLED OUR JOINT EFFORTS TO INTEREST STANDARD OIL OF INDIANA IN CONCESSION AREA, AND SAID THAT SOI'S LACK OF RESPONSE INDICATED COMPANY HAD NO RPT NO INTEREST. HADIDI INFORMED ME, HOWEVER, THAT MOBIL OIL WAS HIS LATEST CANDIDATE FOR AREA AND THAT MOBIL REPS HAD VISITED DOHA TWICE ON SUBJECT WITHIN PAST MONTH. ACCORDING HADIDI, MOBIL SHOWING DEFINITE INTEREST AND HE EXPECTED TO HAVE DEFINITIVE REPLY WITHIN TWO WEEKS, AND HE WOULD KEEP US INFORMED.

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3. AMIR INDICATED THAT GOQ'S ARRANGEMENTS WITH CONCESSIONAIRE

WOULD BE HIGHLY FLEXIBLE AND NOT NECESSARILY IN 100 PER CENT PARTICIPATION FORMULA. HADIDI CONFIRMED THIS. HE SAID THAT GOQ WAS THINKING IN TERMS OF PRODUCTION-SHARING AGREEMENT THAT WOULD GIVE CONCESSIONAIRE AGREED PORTION OF CRUDE AT PRICE REDUCED BY A FORMULA WHICH TOOK INTO CONSIDERATION CONCESSION-AIR'S INVESTMENT, EXPLORATION AND PRODUCTION COSTS.
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